



RETAIL OPERATIONS MANAGER - AREA15 LAS VEGAS

JOB OVERVIEW:

AREA15 is looking for a **Retail Operations Manager** with considerable experience and a proven track record of setting and meeting ambitious goals in retail store development and operations.

The **Retail Operations Manager** will be expected to:

- Integrate self into the larger AREA15 team, embrace and have passion for the developing AREA15 brand and hold self to highest standards in all ways
- Possess the ability to allocate both human and material resources creatively and efficiently, seeing the bigger picture as well as the finer details in a systematic organized approach
- Exhibit exceptional communication and interpersonal skills, dealing with many types of people at all levels in a direct diplomatic way to always achieve best results
- Be proficient in technology and business planning software to build financial projections and reports in a timely manner
- Demonstrate strong leadership skills, including effective time management
- Always seek to continually upgrade and improve to achieve and document best practices
- Be comfortable participating in creative, entrepreneurial environment, introduce new concepts and innovations

RESPONSIBILITIES AND DUTIES:

- Work with General Manager to develop a collection of landlord-owned and operated business which will be profit centers within the overall AREA15 business model including but not limited to premium ice cream stand, gift shop, 3D scanner and candy shop
- Coordinates with the greater AREA15 team to develop, source and inventory-manage unique, one-of-a-kind branded products, food and beverage items and other services within the facility
- Develop merchandising and display, organizational systems, protocols, policies and processes to support the successful launch and ongoing operations of the retail businesses
- Develop and adhere to profit and loss budget while being able to clearly report financials to AREA15 management and executives at regular intervals and upon request
- Recruit, manage and schedule staffing and support services for each of the businesses
- Communicate with legal counsel, HR, health & safety advisor(s) and various regulatory bodies to ensure all processes remain compliant with OSHA and other governmental regulations in health department, liquor licensing, planning and fire departments
- Researching new technologies and alternative methods of efficiency



QUALIFICATIONS:

- Bachelor's degree from an accredited college or university, preferably in Retail or Business Management. Extensive experience and training may alternatively be considered
- Minimum of 5 years retail operations, product development and buying experience, preferably with specific experience launching new stores and brands
- Working knowledge of Microsoft Office (particularly Excel), extensive experience with POS systems required and experience with HubSpot a plus
- Refined ability to delegate responsibilities and provide leadership and training to key personnel
- Advanced written and verbal communication skills in English (bilingual/Spanish a plus)
- Possession of key competencies, including conflict management, business negotiation, organization and decision-making
- Experience with E-sports business a plus

SALARY:

Commensurate with experience. Personal factors such as your demonstrated hard and soft skills, level of education, history in the sector or industry, and relevant work experience will all be evaluated.

ABOUT AREA15:

AREA15 is a wholly re-imagined world weaving together immersive experiences, themed events, art installations, restaurants, bars, and nightlife. Opening in late 2019, the complex will appeal to a variety of clientele, including gamers, comic-con and sci-fi enthusiasts, artists, music and festival lovers, and anyone simply looking for an immersive and unique experience. AREA15 is a development project led by a joint venture between real estate development firm Fisher Brothers and creative agency Beneville Studios, both of New York. The complex offers up to 126,000 square feet of customized tenant space for a curated collection of experiential and retail businesses, 68,000 square feet of leasable ground floor space, and up to 58,000 square feet of mezzanine space. A 40,000-square-foot indoor and outdoor event space—ideally suited for live music, festivals, corporate events, e-sport tournaments and much more—will be adjacent to the retail and dining options. Complementing the retail and event space is the interconnected "Spine," a destination unto itself as an immersive bazaar and promenade that ties all of the tenants together.

TO APPLY, SEND RESUME WITH "RETAIL OPERATIONS MANAGER" IN SUBJECT LINE TO CAREERS@AREA15.COM